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Division of San Enterprises, Inc

ENERGY MANAGEMENT

From 1979 thru 1983, our utilities at S & S had risen at an alarming rate of 26% per year. The majority of this increase was due to our electric bills. With this in mind, it was only natural to listen to someone who could help us control these costs.

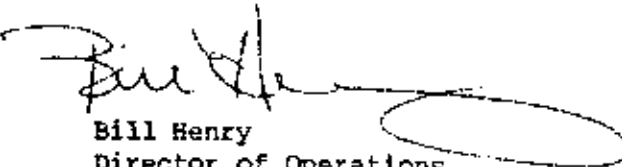
After an initial evaluation, we authorized the expense of an Energy Mgmt. Audit by COMSE ENERGY MANAGERS. This audit was very extensive as well as revealing. It not only showed us areas of uncontrolled energy usage in our company, but also made key management at S & S more aware of our energy system and its requirements.

The proposal made to us by COMSE was presented as a very conservative estimate of savings we would realize over a five year period of time. By controlling demand and consumption through the use of computer technology and educating management through orientation and training, we feel our energy management system will far exceed the savings initially expected.

One aspect of our energy management system that really impresses me, is that the only time I normally notice it is when I get my electric bill and compute the savings.

Our company is presently in the middle of a large expansion program and one of the first points of business is energy management for the new facilities.

Need I say more!



Bill Henry
Director of Operations