



HILTON INN WEST

To Whom It May Concern:

Building managers who are considering some form of energy management should be very aware of the many and various products that are available in the market place today. Some work; some don't.

Prior to our introduction to COMSE Energy Managers, we talked to a dozen different companies that offered everything, little black boxes to sophisticated computers.

We were interested in COMSE because we felt they could offer us a full spectrum of energy management programs from the initial audit to choosing the hardware and software packages to suit our needs. By them not being married to one specific supplier and having the ability to pick and choose in the market place appealed to us.

We have been extremely pleased with their performance and impressed with their follow-through and constant evaluation that they continue to offer. They have worked with our staff to train them on the correct usage of the energy management system and have a documentation system of all relevant data to assist us in learning how our program works. Our entire staff--maintenance and front desk personnel as well as management--feels comfortable working with not only the system provided for us, but also the representative who works with us.

COMSE Energy Managers has provided us with a program to suit our energy management needs and continues to work with us on a regular basis to educate our staff and monitor the progress of our system.

Sincerely,

Rennick Andreoli
Managing Director

RA/ksh